



Engineering Staff College of India

An Autonomous Organ of The Institution of Engineers (India)
(ISO 9001:2008 Certified Institution)

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K.Muralidhar
Sr. Faculty and Head I/C, CTE Division

ESCI/CTE/CT1004/2013-14
Date: 05.11.2013



To
The Director of Urban Affairs
Municipal Administration Department
Public Office Building
THIRUVANANTHAPURAM
KERALA-695033

Continuing Professional Development Programme on
CONTRACT MANAGEMENT & DISPUTE RESOLUTIONS
IN ENGINEERING PROJECTS
20 – 24 January, 2014

Dear Sir,

We are glad to inform that Engineering Staff College of India (ESCI) is organizing a 5-day training programme on “Contract Management & Dispute Resolutions in Engineering Projects” from 20 – 24 January, 2014 at ESCI Campus Gachibowli, Hyderabad.

Because of increase in problems in Contract Management, specifically in infrastructure, projects are subjected to time and cost over runs. In this situation, it is necessary to analyze and solve these disputes effectively. Proper contract documentation and management reduces the burden of these disputes. Keeping these points in view, ESCI has designed this programme.

Faculty for this programme will consist of eminent speakers from Industry and Practitioners.

The course fee for this 5-day programme is Rs. 22,500/- (Rupees Twenty Two Thousand Five Hundred only) per participant, which is fully residential. Other details of the course are explained in the enclosed brochure.

The course fee is to be paid in favour of “IE (I) – Engineering Staff College of India” in the form of demand draft payable at Hyderabad. Service Tax at 12.36% on the course fees is to paid to the ESCI by the concerned sponsoring organization.

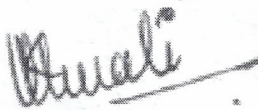
Engineers / Managers who are in the field of execution of projects (Major and Minor) including infrastructure projects of your organization can participate in the programme and take the opportunity to interact with the speakers and other participants coming from all over India.

We request you to take advantage from this **5-day** programme which would benefit your organization and engineers working with you. Kindly nominate officers for this programme.

Expecting an early and positive response from your side.

Thanking you,

Yours sincerely,

A handwritten signature in dark ink, appearing to read 'Murali', with a horizontal line drawn underneath it.

K.MURALIDHAR

Encl: Brochure



Engineering Staff College of India

Autonomous Organ of The Institution of Engineers (India)
Old Bombay Road, Gachi Bowli, Hyderabad - 500 032, A.P. India.



Civil / Transportation Engineering Division

Continuing Professional Development Programme on

Contract Management & Dispute Resolution in Engineering Projects

20 - 24 January, 2014



(An ISO 9001 : 2008 Certified, AICTE & CEA Recognized Institution)

Centre for Promotion of Professional Excellence.

INTRODUCTION

Contract Management being one of the vital components in any Project needs adequate attention. Because of the involvement of several stake holders, different types of contracts and conditions have made this task more complex. The projects are being subjected to time and cost overruns because of continuous issues and disputes arising in the projects. Courts are flooded with cases and it is taking a long time to settle these disputes. Disputes lead to enormous loss to the entrepreneurs as well as the clients. In this scenario, it is necessary to understand, minimize and resolve these disputes. Proper Contract Documentation and Management reduce the burden of claims.

World Bank Conditions, FIDIC and other forms of Contracts have been levying penalties for delay in completion and paying Bonus for early completions. Project Management is invariably taking all steps for effective Contract Management. The old forms of contracts are getting replaced with modern formats such as Build Own Transfer Family Contracts, Turnkey Contracts, EPC Contracts, Build and Design etc. The practicing professionals shall be familiar with the new mechanisms / techniques, so as to manage projects in the present scenario. It is in this context, ESCI is organizing 5-day training programme on "**Contract Management & Dispute Resolution in Engineering Projects**"

OBJECTIVES

- ♦ To familiarize participants with Indian Contract Act (1996) and Arbitration and conciliation Act 1996.
- ♦ To explain a Dispute, and procedure to be followed to resolve disputes.
- ♦ To describe various alternative dispute resolution mechanisms such as Arbitration, Conciliation Dispute resolution Boards etc.

COURSE COVERAGE

- Law of Contracts – Concept
- Types of Contracts
- Contract Management
 - Bidding Process
 - Receiving Tenders
 - Negotiation
 - Award of Contract
 - Agreement Conditions
 - Bid Conditions for State & World Bank Projects
- Performance of Contract
 - Contractual Obligations
 - Owner
 - Contractor
 - Interpretation of Agreement Conditions
 - Legal Provisions for Penal Actions
 - Compensation for Deviation
- Disputes & Claims
- Arbitration
 - Principles of Arbitration
 - Arbitral Proceedings
 - Legal Aspects on Arbitration

METHODOLOGY

The programme will be conducted in an interactive environment providing greater scope for discussions. Emphasis will be on a highly participative style. Every participant will be given study material.

TARGET PARTICIPANTS

Programme will be useful for Engineers / Managers who are in the field of execution of projects (Major/Minor) including Infrastructure Projects from State and Central Government Departments, Corporate Sector and Private Construction Companies.

BENEFIT TO THE PARTICIPANTS

- Participants are benefited from understanding the new formats of contracts such as BOT contracts, Turnkey contracts, EPC contracts, DBFO contracts etc.
- Participants are benefited through better understanding of "Indian Contract Act.1996" and "The Arbitration and Conciliation Act.1996".
- Case studies are discussed during the training period.

RESOURCE PERSONS

Renowned persons from Industry who are experts in the area of Contract Management and Dispute Resolution.

PROGRAMME VENUE & DATES & TIMINGS

VENUE : Engineering Staff College of India (ESCI) Campus, Old Bombay Road, Gachi Bowli, Hyderabad-500 032, A.P, India.

Dates : 20 – 24 January, 2014

Timings : On the first day Registration will commence at 0900 hrs 20th January, 2014. On all other days, the programme timings will be from 0945 - 1715 hrs with breaks in between for tea and lunch.

COURSE DIRECTOR/ COORDINATOR

K.Muralidhar
Sr. Faculty and Head I/C, CTE Division

COURSE ADVISOR

Dr.S.N.Rao
Former Director General, ESCI

FEES

₹.22,500/- (Residential fee) per participant. Fee includes, course material, course kit and twin-sharing / single AC accommodation as per availability, breakfast, lunch, dinner, tea / coffee and snacks during the actual days of training programme.

DISCOUNTS

- ❖ **Non-Residential Fee** - 10% discount on course fee is allowed for non-residential participants.
- ❖ **Group Discount** : Additional 10% discount for three or more participants, if sponsored by the same organization.

(All discounts are applicable only if fee is received at ESCI before the commencement of the programme.)

Service Tax as applicable (FY 2012-13 @ 12.36%) is to be paid extra over and above the training fee, as training is also brought under the purview of Service Tax. **PAN Card No AAATT3439Q; Service Tax registration No AAATT3439QST008** (under commercial training or coaching services – clause 65(105) (ZZC) of Finance act – 1994).

Programme fee is to be paid in favour of “**IE(I)-Engineering Staff College of India**” in the form of demand draft payable at Hyderabad.

Alternatively the payment may be made by **Electronic Fund Transfer (EFT)** to ESCI - SB A/c No. 10007111201 with The SBI, PBB, Rajbhavan Road Branch, Khairatabad, Hyderabad-500004 by NEFT/ RTGS/ IFSC Code No. SBIN 0004159 – MICR No.500002075. **While using EFT method of payment, please ensure to communicate us your company name, our invoice reference and programme title.**

REGISTRATION

Online registration shall be available on ESCI website.

To register, manually please send your nominations giving details of name, designation, contact address, email address, mobile no, telephone and fax number of the participant along with the details of mode of payment of fee, addressed to:

Head, Civil & Transportation Engineering Division

Engineering Staff College of India
Old Bombay Road, Gachi Bowli, Hyderabad 500 032
Phone: Direct 040-6630 4115, 6630 4114, 6630 4116 / Fax: 040-23000336
Email : cte@escihyd.org

CERTIFICATE

A certificate of participation will be awarded to each participant on conclusion of the programme.

GENERAL INSTRUCTIONS

- ESCI encourages participants to present case studies from their respective organizations.
- For the convenience of outstation participants, ESCI will facilitate pick-up and drop from Airport / Railway Stations / Bus Stations, if travel plans are received at least 3 days in advance along with mobile number by fax or email. The charges shall be paid by the participant directly to the Cab.
- ESCI provides complimentary accommodation and boarding to the participants one day before commencement (Check-in 1200 h) and one day after conclusion (Check-out 1200 h) of the programme duration. Overstay charges will be applicable as per ESCI rules (subject to availability of accommodation)
- Well developed Information Centre and Internet facilities are available to the participants.

About Engineering Staff College of India



GENESIS Engineering Staff College of India (ESCI) is a unique Institution set up in October, 1981 by the premier body of engineers, The Institution of Engineers (India).

PHILOSOPHY & OBJECTIVES

The Primary objectives of ESCI are to impart professional and need based Continuing

Professional Development Programmes (CPDP)

and training in frontier areas of Engineering and Management fields, simultaneously providing professional consultancy and technical services to the Industry. ESCI's operations are firmly grounded in its desire to act as a bridge between academic institutions, R&D laboratories and organizations in private and public sectors to promote the growth and increased availability of latest know-how and expertise to professional engineers, executives and managers in all these sectors.

ESCI's DOMAINS

- ▶ Climate Change
- ▶ Environment Management
- ▶ Management & Technology
- ▶ Quality & Productivity
- ▶ Civil & Transportation Engineering.
- ▶ Information Technology.
- ▶ Power & Energy.
- ▶ Water Resource Development.

SCHOOL OF PG STUDIES

School of PG Studies of ESCI conducts AICTE approved two Year full time Post-Graduate Diploma in Infrastructure Management (Power, Transport, Telecommunications & Civil) and PGDM. Aim of the courses is to build the capacity of the engineers and other graduates by imparting skills to make them effective and productive managers.

The PGDM (Infrastructure) is uniquely designed to amalgamate technical talent with the latest management techniques to transform them into Techno Managers in the core sectors of Civil, Power, Transportation and Telecommunication to handle challenges of massive development of infrastructure. Engineering Graduates from any branch are eligible for this program. The admission process for the new batch starts in January every year and the courses commence from July.

CENTRE FOR CLIMATE CHANGE



Centre for Climate Change of ESCI aims at Climate Change Abatement. The prime activities are training, R&D and consulting in Climate Change, Clean Technologies, Green House Gases Accounting, Carbon Management, Solar & Renewable Energy, CDM and advisory services for Adaptation and Mitigation plans.

TRAINING PROGRAMMES

Continuing Professional Development Programmes are formulated by ESCI from time to time and announced, on topics of current technology and relevance. In Addition to Open Programmes, ESCI also organizes and conducts customized in-house programmes to meet specific requirement of such organizations.

CAMPUS & HOSTEL FACILITIES

The 70-acre sprawling Campus of ESCI is about 15 km from the centre of Hyderabad City. ESCI, situated in serene and tranquil surroundings, has its main building and five hostel blocks which can accommodate upto 150 participants. The hostel rooms are air conditioned and well furnished for comfortable stay of the participants and arrangements for catering and recreational activities on Campus are also provided.



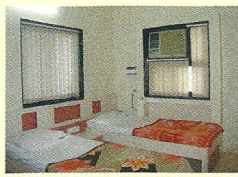
For details about training programmes, consultancy, or any other information, please write to :-



Director General

Engineering Staff College of India

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(An ISO 9001: 2008, AICTE & CEA Recognized Institution)
Old Bombay Road, Gachi Bowli, Hyderabad 500 032 (AP) India
Phones : +91 40 2300 0465/ 2300 0466, Fax : 91 040 23000336
Email: dg@escihyd.org, ic@escihyd.org
URL www.escihyd.org



CLASS ROOMS

The 8 lecture halls are air conditioned and well equipped with all modern audio-visual aids to conduct concurrent programmes.

Chanakya Seminar Complex has two lecture halls & seminar halls of seating capacity of 200+ for National & International Conferences and Seminars.

Kautilya Complex is a new addition having 4 state of the art classrooms.

INFORMATION CENTRE

ESCI Information Centre has a valuable collection of about 8000 books & reports and 100 periodicals including international journals, online database EBSCO is available.

FACULTY

ESCI has core faculty in all the engineering and management disciplines comprising of very senior engineers, eminent scientists and teachers who have rich experience. ESCI derives faculties from a large number of national and international organisations of high repute. They are drawn from industries, consulting firms, government organisations, academics and research institutions etc.

CONSULTANCY ASSIGNMENTS

ESCI provides consultancy services to suit the requirement of clients in all engineering disciplines, Quality (ISO 9000/ISO 14000) Management & Technology areas. ESCI's group of thorough-bred consultants with their expertise execute these assignments and co-opt experts as necessary. ESCI has successfully executed many prestigious projects in the areas of water resources, power & energy, transportation, minings etc.

COLLABORATIONS

ESCI's large number international and national collaborations provide reach and help continual improvement in quality of its activities.

International : German Technical Cooperation (GTZ), Germany, European Institute for Energy Research Electricite de France, Karlsruhe, Germany, Planning Transport VerkehrAG (PTV), Germany, Massachusetts Institute of Technology (MIT) USA, Kansas State University (USA), University of Illinois at Chicago (USA), British Council, Nigel Bauer & Associates, Marsden International, U.K and DFID, Govt. of UK.

National: Solar Energy Society of India, Ministry of Transport, Ministry of Power, Central Electricity Authority, Power Grid Corporation, UTL, NALCO, Bhilai Steel Plant, MPPTCL, MPPKVCL, PSEB, CBIP, CPRI, JNTU, CMC, C-DAC, FICCI Quality Forum, NTPC, BHEL, NHPC, DRDO, MFC, CIRE, NPC, ONGC, NMDC, Ordnance Factories Board, Coal India Ltd, all SEBs, and State Govt. Depts., In addition, ESCI makes use of the various bilateral agreements between its parent body, The Institution of Engineers (India), and professional bodies in many other countries to further its overall goals & activities.



Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH



A Learning Centre for Practicing Engineers, Scientists and Managers.